

DISTRIBUTOR NEWS

Laird & Company, Scobeyville, NJ 07724



We are fortunate to find such an outstanding Winery this late in the game in Chile. With a footprint in both the Casablanca and Maipo Valleys, this winery has laid the groundwork to become a force in the US market. We are delighted to add them to our portfolio and are looking forward to a great start out of the gate

Good Selling,

Tom Alberico

INDOMITA WINES JOINS LAIRD PORTFOLIO

In mid-July Wilfred Leigh, Managing Director Indomita Winery, met with the Laird Management Team to review the Indomita line and finalized an agreement appointing Laird & Company as the national importer for the Indomita wines in the US market.

Indomita was started in 2001 with the goal to differentiate their wines from the rest of the Chilean wineries through the quality of their products. Indomita is one of the few Chilean wineries to grow their grapes in both the Casablanca and Maipo valleys. These two valleys are the most important terroirs in Chile for the production red (Maipo) and white wines (Casablanca).



At the Laird corporate headquarters—Tom Alberico, VP Sales & Marketing, Lisa Laird, VP Wilfred Leigh, Managing Partner-Indomita, John Laird, III, CFO,

In this issue...

- ◇ Indomita Meeting
- ◇ Zardoz
- ◇ Duette
- ◇ Gran Reserva
- ◇ Varietals

ZARDOZ—Ultra Premium

This wine is made from the best Cabernet Sauvignon grapes from the Maipo Valley. The wine is aged for 18 to 24 months in oak barrels. After that time it is blended and then bottled unfiltered.

Tasting Notes: Delicious red color with mulberry dyes. Aromas of delicate violets, red fruits and with hazelnuts, cacao and airs of mint. On the palate clean with pretty fruit and smooth tannins, round and elegant. Subtle and distinct, balanced and smooth with a long and pleasant aftertaste.

Recent Reviews:

90 Points—Wine Advocate—Robert Parker

91 Points—Wine Enthusiast

DUETTE - Single Vineyard

Duette reflects the two valleys in which Indomita has its vineyards. This line of Premium single vineyard wines is extremely elegant, distinctive and shows the perfect balance between the natural conditions like terroir, soil, water, and temperature with wonderful colors, aromas, and consistency.

Cabernet Sauvignon-Carmenere—Maipo Valley

Chardonnay—Casablanca Valley

Pinot Noir—Casablanca Valley



RECENT REVIEWS

**Cabernet Sauvignon
Carmenere Blend**

*Gold Medal,
Concours Mondial Bruxelles*

89 Points Wine Advocate

*Silver Medal
Annual Wines of Chile Awards*

Chardonnay

90 Points—Wine Spectator

*Silver Medal
Annual Wines of Chile Awards*

Pinot Noir

*Gold Medal
Decanter World Wine Awards*

89 Points—Wine Advocate

GRAN RESERVA

The Gran Reserva wines are produced with some of the best handpicked grapes coming from select vineyards in the Maipo and Casablanca valleys. Indomita Gran Reserva wines are very elegant and distinctive. These wines are matured in oak barrels for 8 to 12 months.

Cabernet Sauvignon—Maipo Valley

Carmenere—Maipo Valley

Chardonnay—Casablanca Valley

Pinot Noir—Casablanca Valley

Sauvignon Blanc—Casablanca Valley

Cabernet Sauvignon—This is the perfect example of the best Chile has to offer. A symphony of flavors and aromas that blend into a perfectly balanced, flavorful well rounded red wine.

Carmenere—A dark red wine with violet tints and aromas of wild black berries, black currants, blueberries and truffles. Carmenere's herbal and spiced personality is tempered by soft and pleasant flavors to create a flavorful and fleshy wine.

Chardonnay—Made from hand-picked chardonnay grapes from the Casablanca Valley, the wine benefits from the proximity to the Pacific Ocean and the Andes Mountains. Made from 100% chardonnay grapes from Casablanca Valley.

Pinot Noir—This wine has aromas of flowers, berries and tobacco. Harmonious and smooth on the palate, this grape is perfectly suited for the micro climate in the Casablanca Valley.

Sauvignon Blanc—This wine has an aroma that hints of jasmine and orange leaves along with green apples and fresh grass. On the palate it is alive yet smooth and balanced with delicious ripe fruit flavors.



RECENT REVIEWS & AWARDS

Chardonnay

*90 Points
Wine Advocate
Robert Parker*

*Gold Medal
Concours Mondial Bruxelles*

*Silver Medal
Chardonnay Du Monde*

Cabernet Sauvignon

*International Trophy
Decanter World Wine Awards*

*Gold Medal
Vinitaly*

*Silver Medal
International Wine Challenge*

Sauvignon Blanc

*92 Points
Wine Guide "Descorchados"*

*Silver Medal
Sommelier Awards, UK*

VARIETALS

The Indomita varietal wines are produced from the best grapes in the central valley. The varietal wines are wines for everyday drinking of great quality. The varietal range includes:



Chardonnay

This wine has a golden-yellow color with green tones with an aroma of tropical fruits and hints of mandarin, pear and nectarines. In the mouth, it feels very fresh, with a deep and good acidity and a pleasing and smooth finish. Young and balanced. Serve this pleasant, and flavorful wine with salad, pasta, white meat and seafood.

Cabernet Sauvignon

A ruby red wine with berries and ripe fruit aromas. This wine exhibits robust varietal character, is pleasant and flavorful with a lingering finish. Enjoy with red meats, stews and cheeses.

Cabernet Sauvignon
Carmenere
Chardonnay
Merlot
Sauvignon Blanc



Carmenere

A vibrant dark red wine with hints of purple. Its aroma recalls wild berries, truffles and violets. It has the typical spicy and herbaceous personality of Carmenere. On the palate, it is soft and fleshy, very flavorful, elegant with a pleasant finish.



Merlot

This Merlot has an intense and bright red-violet color with a well-defined aroma of red ripe fruit with hints of plum and blackcurrant. This wine has ripe flavors and is well-balanced. Rich in tannins, with a medium finish. Enjoy with red meats, stews and cheeses

Sauvignon Blanc

Brilliant wine with an attractive soft light green color. This wine has an intense ripe fruit and white flower aromas. The acidity is very balanced. It is fresh with some mineral and herbaceous notes and a nice clean finish.

